

To: Paul Levy[paul.levy@brownells.com]
Cc: Geoff Esterline[geoff.esteline@brownells.com]; Rob McAllister[rob.mcallister@brownells.com]; ██████████@gmail.com; ██████████@gmail.com
From: Александр Городецкий
Sent: 2016-03-16T05:55:02Z
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Subject: AKADEMIA - Russian weapon accessories company
Received: 2016-03-16T05:55:41Z
[Akademia prices ENG.pdf](#)
[Ankon prices ENG.pdf](#)

Dear Paul,

My name is Alexander Gorodetsky, CEO of the Russian weapon supplies manufacturer "AKademia." Our company is focusing on manufacturing AK supplies in Russia and we are interested in finding dealers in the USA for our products.

In December of 2015 Pete Brownell, President of Brownells, visited Russia. We met in Moscow where I showed him some of our products. Mr. Brownell liked them and scheduled a meeting at the IWA 2016 in Germany, held earlier this month.

At the IWA we met with Rob McAllister, Geoff Esterline and Olav Aas. These gentlemen confirmed the interest of Brownells in our products. Mr. Esterline recommended that I contact you on shipping some samples of my products to your company to test them and make a final decision on importing them.

As we discussed at the IWA – it seems to be a good time to buy from Russia. The weakness of the Russian ruble is a good opportunity for American importers. For example, we made this product: <http://www.brownells.com/rifle-parts/muzzle-devices/compensators-and-muzzle-brakes/ar-15-dragon-muzzle-brake-prod60294.aspx> in Russia. Your current retail price is \$125. We produce the same thing domestically with a wholesale price around \$25-30 (including our interest).

And just to be clear: Our company is not on the current economic sanctions list and has no restrictions selling to your country.

So, I am asking you to give me the shipping address in the U.S. and I will send you some samples for testing.

I am happy to answer any questions and provide any additional information!

I also copied Maria Butina, our consultant on the American market. Maria speaks English and frequently visits the USA. She is a good friend of Mr. Brownell in the NRA and has been Brownells' guest in Iowa. Please feel free to contact her as well. She is, as Russians say «on the ground» - just more close to you physically.

We have 2 brands - Akademia and Ankon (prices for both are in the application)

Have a good day,
Sincerely,
Alexander Gorodetsky

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С уважением, Александр Городецкий
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